

MINUTES
of the Gridiron Victoria Annual General Meeting
on January 20 at The Market Hotel, 160 Clarendon Street, South Melbourne

Timing:

7:30pm – Arrival

7:50pm – Annual General Meeting

8:45pm – General Discussion, meeting closed

1. INTRODUCTION / WELCOME

The meeting was opened by the Director of Finance, Daniel Noonan (also ‘the Chairman’ for the purposes of the minutes)

1.1. Attendance & Apologies

a. Individual, Associate & Life Members

ORGANISATION	FIRST NAME	LAST NAME	TITLE

b. Affiliate Members

ORGANISATION	FIRST NAME	LAST NAME	TITLE
Bendigo Dragons	Thomas	Prince	
Geelong Buccaneers	Jordan	Pigott	
South Eastern Predators	John	Perkins	
Melbourne Uni Royals	Joel	Iskra	
Melbourne Uni Royals	Peter	Kerin	
Monash Warriors	Alan	Dew	
Monash Warriors	Chris	Karoloy	
Monash Warriors	Declan	McKenzie	
Western Crusaders	William	Pipe	
Western Crusaders	Brian	Callaway	

c. General Members

ORGANISATION	FIRST NAME	LAST NAME	TITLE

d. Funding Partners

ORGANISATION	FIRST NAME	LAST NAME	TITLE

e. Staff & Board

ORGANISATION	FIRST NAME	LAST NAME	TITLE
Gridiron Victoria	Daniel	Noonan	Director
Gridiron Victoria	Matthew	Jenkins	Director
Gridiron Victoria	Richard	Garaway	Director
Gridiron Victoria	Sarah-Jane	Mills	Director
Gridiron Victoria	Sabine	Wagner	Director

f. Apologies

ORGANISATION	FIRST NAME	LAST NAME	TITLE
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Gridiron Victoria	Courtney	Farley	Director
Gridiron Victoria	Paige	Farrell	Director
Gridiron Victoria	Casey	Marin	Director
Ballarat Falcons			
Casey Spartans			
Melton Wolves			
Peninsula Sharks			

2. MINUTES

2.1. Minutes of previous Annual General Meeting

MOTION: That the minutes of the 35th Annual General Meeting on Monday 21st January 2019 be accepted as a true and correct record of the meeting's proceedings and discussion.

Moved: Daniel Noonan

Seconded: Alan Dew

CARRIED

3. PRESENTATION OF ANNUAL REPORT

3.1. Chairman's Report

The Chairman read the pre-prepared written 2019 Chairman's Report, prepared by Richard Garaway in lieu of Peter Steve.

The 2019 Chairman's Report can be found attached at Appendix 1

MOTION: That the 2019 Gridiron Victoria Chairman's Report be adopted.

Moved: Daniel Noonan

Seconded: Alan Dew

CARRIED

4. PRESENTATION OF FINANCIAL STATEMENT

The Director of Finance presented the statement of accounts.

The Director of Finance reported as following discussing the variations and explanations therefore.

4.1. Review of Operations

- a. Revenue for the year ending 31 December 2019 was \$169,983.06. The net profit of the Company is 60,015.50.
- b. Debtors represent a total of \$49,583.30 with:
 - a. Pakenham Silverbacks \$13,000 outstanding with debt being outstanding over two seasons.

The Director of Finance invited any questions regarding finance.

MOTION: That the honorarium for 2019 be adopted.

Moved: Daniel Noonan

Seconded: Alan Dew

CARRIED

5. ELECTION OF DIRECTORS

The Chairman confirmed to the meeting that Richard Garaway, Courtney Farley and Paige Farrell would not be returning in 2020 and thanked them for their outstanding contributions to the Gridiron Victoria Board and community.

Alan Dew, on behalf of all clubs, thanked all the outgoing Director's for their outstanding work on the Board.

No nominations were received 21 days in advance of the meeting, as such no new Directors were appointed by the meeting.

Daniel Noonan, Director of Finance, advised the meeting that he will be stepping into the Role of Chairman of Gridiron Victoria.

6. CONSTITUTION CHANGES AND RECOMMENDATIONS

No constitution changes or recommendations were noted

7. OTHER BUSINESS

No other business

8. MEETING CLOSE

The Chairman thanked all those in attendance and all who contributed to the success of Gridiron Victoria throughout 2019.

The Chairman shared his priorities for 2020:

a. Return of Div 2

This will allow clubs to develop whilst taking away the stress of fielding an 11-a-side football team. It will be a 9-man development league, run in line with the Under 19 Competition.

Further details about the league will be made available shortly.

b. Season Alignment

The season will not move. One year is not enough time to judge the success or failure of the season alignment.

We need to take these upcoming months as an opportunity to assess what went wrong and right and figure out how to correct what went wrong and further develop what went right.

c. End of Volunteerism

We need to start paying people who have skills to do the work we can't or won't. From virtual PA and to digital marketing professionals and outsourcing Emerging Programs to those with the required skills and business structure – all these strategies will allow the Board to focus on developing and driving the Strategic Agenda for Gridiron Victoria in 2020 and beyond.

d. Club's

Club's need to take ownership of their own failings. Club's need to be proactive in player recruitment and retention, volunteer recruitment, coaching development and financial management. Reach out for support and ask questions if you need help. The Board has no interest in seeing club's die due to financial, player or club management issues.

The Chairman closed the meeting at 8:45pm

Aged Receivables							
Gridiron Victoria Incorporated							
January 2020							
	Current	December	November	October	Older	Total	
Receivables							
Ballarat Falcons	\$0.00	\$0.00	\$0.00	\$0.00	\$5,400.00	\$5,400.00	
Casey Spartans	\$0.00	\$0.00	\$0.00	\$0.00	\$4,221.00	\$4,221.00	
Melbourne University Gridiron Club	\$0.00	\$0.00	\$0.00	\$0.00	\$11,015.00	\$11,015.00	
Melton Wolves	\$0.00	\$0.00	\$0.00	\$0.00	\$7,165.00	\$7,165.00	
Pakenham Silverbacks	\$0.00	\$0.00	\$0.00	\$0.00	\$12,761.30	\$12,761.30	
Peninsula Sharks	\$0.00	\$0.00	\$0.00	\$0.00	\$8,775.00	\$8,775.00	
Western Crusaders	\$0.00	\$0.00	\$0.00	\$0.00	\$246.00	\$246.00	
Total Receivables	\$0.00	\$0.00	\$0.00	\$0.00	\$49,583.30	\$49,583.30	
	0.0%	0.0%	0.0%	0.0%	100.0%		

Profit and Loss

Gridiron Victoria Incorporated

For the year ended 31 December 2019

Account	2019
Trading Income	
2018 Mens AGL Fees	(227.27)
Adjustments	(90.91)
Affiliation Fees	(454.55)
Colts Nationals	32,061.40
Fines	1,000.00
Grants	20,499.00
Interest Income	106.53
Other Fees	1,000.00
Other Revenue	608.45
Registration Fees	111,270.41
Sales - TDY Football	840.00
Sales Football 1001	2,890.00
Women's Footballs	480.00
Total Trading Income	169,983.06
Cost of Sales	
Football 1001	1,256.86
Footballs for Match use	6,846.00
TDY Football	2,112.00
Total Cost of Sales	10,214.86
Gross Profit	159,768.20
Operating Expenses	
Accountancy Fees	1,240.90
Advertising - Digital	642.28
Bank Fees	30.00
Coaching & Training	24,469.03
Honoraria	4,545.45
Junior State Trip	23,291.26
Officials	36,363.64
Revolutionise	2,272.73
Sundry Expenses	381.82
Trophies	4,606.50
Venue Hire	1,909.09
Total Operating Expenses	99,752.70
Net Profit	60,015.50